

JOIN OUR TEAM

Sales Operations Specialist (m/f/d)

Become a part of our team and the leading European supplier of components and systems for high-frequency electronics

With more than 25 years of experience in terahertz applications, we are a strong partner for scientific research and development in terahertz electronics for laboratory instrumentation, industry, security and space.

What we offer you

- > Permanent employment contract.
- > Interesting and varied tasks.
- > Qualified and individual support.
- > On-site work (no field service).
- > A warm welcome in a family-like team that also enjoys celebrating together in our company garden and sharing events.
- > Individual development opportunities with flat hierarchies – be part of something big, because you matter to us.
- > Flexible working hours with a flextime account to support your work-life balance.
- > Individual part-time and full-time models.
- > Time off between Christmas and New Year.
- > Attractive pension scheme supported by external experts.
- > Bonus system rewarding successful collaboration based on the annual employee survey.
- > Direct access to the highway – depending on where you live, usually short commuting times and no big-city traffic!

Your main tasks:

- > Responsibility for the entire customer acquisition and order processing – from acquiring new customers and maintaining existing ones, through the quotation phase to successful delivery.
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- > Management and expansion of key accounts in German- and English-speaking regions.
- > Coordination and interface management between sales, engineering, and management.
- > Participation in market and competitive analyses and derivation of strategic recommendations.

ACST Business Industries

Our high-performance products and our wide range of semiconductor components, MM Waves and THz modules through to THz sources and complete systems, are used in many application areas:

- > **RADIO ASTRONOMY**
- > **COMMUNICATION**
- > **SCIENTIFIC INSTRUMENTATION**
- > **SECURITY**
- > **NON-DESTRUCTIVE QUALITY CONTROL**

Any questions?

We look forward to get in contact with you and welcoming you to our constantly growing team. We are open to new ideas and creative minds. Please send us your complete application documents by email and be sure to let us know what we can't miss from you.

Contact person:

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E-Mail: info@acst.de

JOIN OUR TEAM

- > Preparation and follow-up of trade fair appearances
- > Project management and process optimization in sales & marketing

Your required qualifications:

- > Completed vocational training and/or degree in business administration, marketing, or sales.
- > Several years of experience in sales or marketing, ideally in a technology or industrial environment involving high-frequency electronic components and systems.
- > Structured and process-oriented working style.
- > Business-fluent German and English (spoken and written).
- > Strong communication skills, organizational talent, and entrepreneurial thinking.
- > Hands-on mentality, team spirit, and enthusiasm for a dynamic environment.